

Tip Osterthaler
President and CEO, SES Government Solutions

BIOGRAPHY

Mr. Robert Tipton (Tip) Osterthaler joined SES in 2006 when he became the President and CEO of AMERICOM Government Services. Since then, the wholly-owned subsidiary of SES SA has grown and integrated with other government focused elements within SES to become SES Government Solutions (SES-GS). During his tenure at SES, the U.S. Government business has been transformed from a product oriented sales channel into a solutions-focused independent subsidiary responsible for all aspects of SES's US Government business, including planning for the next generation of satellites that will be needed by government users. Under his leadership, SES Government Solutions transitioned into a Proxy Corporation structure, allowing the company to broaden its business base to include a wider range of customers and technologies. In 2008, SES-GS entered into a ground breaking contract with the US Air Force to fly the Commercially Hosted Infra Red Payload known as CHIRP, and in 2009, SES-GS did its first ever acquisition, enabling the company to better serve the intelligence community.



From 1997 until 2006, Tip was a Senior Vice President at Science Applications International Corporation (SAIC) where his last assignment was Deputy General Manager of the Strategies, Simulation and Training Business Unit, a 2,300 person organization which provides government and commercial clients with advanced modeling, simulation and training solutions.

Prior to joining SAIC, Tip served in the U.S. Air Force for 28 years, retiring as a Brigadier General and Deputy Assistant Secretary of Defense for European and NATO Policy. Earlier positions included Vice Commander of the Air Intelligence Agency and numerous command and senior staff assignments. Mr. Osterthaler is a Command Pilot with over 3,200 hours of flying time in fighter aircraft including multiple models of the F-15 Eagle. Upon his retirement, he was presented the Defense Distinguished Service Medal, the nation's highest peacetime defense award.

Tip holds a BS in Economics from the U.S. Air Force Academy and an MBA from Texas A&M University. He is also a graduate of Harvard University's Senior Executives in National Security and National and International Security Management programs, the Royal College of Defense Studies in the United Kingdom, the Air War College, and the Marine Corps Command and Staff College.